



USDA Foreign Agricultural Service

# GAIN Report

Global Agriculture Information Network

Template Version 2.09

Voluntary Report - public distribution

Date: 2/27/2004

GAIN Report Number: E24037

## European Union

### Trade data - Multiple commodities only

### EU Imports & Exports of Fruit, Nuts & Vegetables - CY 2002

2004

**Approved by:**

Christine Strossman

U.S. Mission to the European Union, Brussels

**Prepared by:**

Hilde Brans

---

**Report Highlights:**

Total EU imports of fresh and processed fruits and vegetables from the U.S. amounted to 772,496 MT in 2002, a 7.5% decrease compared to 2001. Despite the decrease in volume, the value increased by 3.6% from 1.13 billion US dollars to 1.17 billion US dollars.

---

Includes PSD Changes: No  
Includes Trade Matrix: No  
Unscheduled Report  
Brussels USEU [BE2]  
[E2]

## EU IMPORTS AND EXPORTS OF FRESH AND PROCESSED FRUITS, NUTS & VEGETABLES CALENDAR YEAR 2002

### TOTAL EU TRADE

The EU is a net importer of fresh and processed fruits, nuts and vegetables. In calendar year 2002, total EU imports of **fresh fruits and vegetables** (HS codes 07 + 08) amounted to 14.7 million MT, with a value of 11.2 billion U.S. dollars. Total EU exports amounted to 6.4 million MT, with a value of 3.6 billion U.S. dollars. The main importing member states of fresh produce are Belgium (2.5 million MT), U.K. (2.4 million MT), Netherlands (2.2 million MT), Germany (1.9 million MT), Spain (1.5 million MT), France (1.4 million MT) and Italy (1.4 million MT). The main exporting member states of fresh produce are Netherlands (1.8 million MT), Spain (1.2 million MT) and France (1.1 million MT).

Imports from only eight countries represent 50% of the EU's total import volume of fresh produce: Thailand (1.6 million MT – mainly manioc), South Africa (973,978 MT – mainly oranges, grapes and apples), Costa Rica (901,364 MT – mainly bananas and pineapples), Ecuador (880,175 MT – mainly bananas), Turkey (835,306 MT – mainly hazelnuts and sultanas), Colombia (685,514 MT – mainly bananas), Argentina (646,229 MT – mainly lemons and pears) and U.S. (641,964 MT – see US/EU trade section). Ranked in value (1,000 US dollars), the U.S. comes first with 1 billion USD, followed by Turkey (0.97 billion USD) and South Africa (0.84 billion USD).

Total EU imports of **processed fruits and vegetables** (HS code 20 - incl. fruit juices) totaled 3.8 million MT, with a value of 3.2 billion U.S. dollars. Total EU exports of processed fruits and vegetables totaled 2.4 million MT, with a value of 2.3 billion U.S. dollars. The main importing member states of processed fruits and vegetables are Netherlands (1 million MT) and Germany (1 million MT). The main exporting member states are Italy (796,112 MT) and Spain (469,363 MT).

Processed fruits and vegetables were mainly imported from Brazil (823,649 MT – mainly orange juice), China (473,100 MT – mainly tomatoes, asparagus and apple juice), Turkey (315,064 MT – mainly cucumbers, nuts and sweet peppers), Thailand (275,345 MT – mainly pineapples and sweet corn), Poland (263,499 MT – mainly apple juice) and U.S. (176,177 MT – see US/EU trade section).

**EU-15 TOTAL IMPORTS & EXPORTS OF FRESH FRUITS & VEGETABLES**  
**(HS Chapters 07 + 08)**  
**MAIN ORIGINS & DESTINATIONS (ranked by volume)**

| IMPORTS                 |            |            | EXPORTS                 |           |           |
|-------------------------|------------|------------|-------------------------|-----------|-----------|
| JANUARY – DECEMBER 2002 |            |            | JANUARY – DECEMBER 2002 |           |           |
| Origin                  | MT         | 1,000 USD  | Destination             | MT        | 1,000 USD |
| Thailand                | 1 565 882  | 173 009    | Russia                  | 768 868   | 367 743   |
| South Africa            | 973 978    | 842 998    | Poland                  | 727 503   | 377 533   |
| Costa Rica              | 901 364    | 645 212    | Switzerland             | 484 988   | 539 543   |
| Ecuador                 | 880 175    | 514 295    | Czech Rep.              | 448 019   | 212 392   |
| Turkey                  | 835 306    | 972 485    | India                   | 382 484   | 63 915    |
| Colombia                | 685 514    | 410 771    | Algeria                 | 238 289   | 100 185   |
| Argentina               | 646 229    | 432 274    | Norway                  | 229 957   | 212 401   |
| U.S.                    | 641 964    | 1 002 018  | U.S.                    | 193 318   | 326 158   |
| Morocco                 | 600 526    | 568 386    | Hungary                 | 193 287   | 98 538    |
| New Zealand             | 651 523    | 500 925    | Egypt                   | 189 779   | 48 075    |
| World                   | 14 697 541 | 11 154 634 | World                   | 6 417 814 | 3 623 740 |

**EU-15 TOTAL IMPORTS & EXPORTS OF PROCESSED FRUITS & VEGETABLES**  
**(HS Chapter 20)**  
**MAIN ORIGINS & DESTINATIONS (ranked by volume)**

| IMPORTS                 |           |           | EXPORTS                 |           |           |
|-------------------------|-----------|-----------|-------------------------|-----------|-----------|
| JANUARY – DECEMBER 2002 |           |           | JANUARY – DECEMBER 2002 |           |           |
| Origin                  | MT        | 1,000 USD | Destination             | MT        | 1,000 USD |
| Brazil                  | 823 649   | 673 763   | U.S.                    | 469 600   | 558 979   |
| China                   | 473 100   | 338 969   | Japan                   | 147 979   | 150 093   |
| Turkey                  | 315 064   | 373 226   | Russia                  | 141 818   | 142 643   |
| Thailand                | 275 345   | 203 869   | Saudi Arabia            | 110 274   | 89 196    |
| Poland                  | 263 499   | 211 040   | Switzerland             | 106 507   | 136 410   |
| U.S.                    | 176 177   | 181 636   | Canada                  | 74 854    | 79 228    |
| Hungary                 | 147 820   | 109 345   | Libya                   | 72 044    | 69 989    |
| Switzerland             | 132 688   | 52 209    | Poland                  | 65 215    | 52 026    |
| South Africa            | 114 873   | 92 915    | Nigeria                 | 59 425    | 51 403    |
| Kenya                   | 93 085    | 76 657    | Czech Rep.              | 59 108    | 44 074    |
| World                   | 3 783 631 | 3 179 469 | World                   | 2 374 894 | 2 312 360 |

## US-EU TRADE

| TOP-10 EU FRESH & PROCESSED FRUITS AND VEGETABLES<br>IMPORTS AND EXPORTS FROM AND TO THE U.S.<br>JANUARY – DECEMBER 2002 TRADE WITH THE U.S. (RANKED BY VOLUME) |                          |                         |                      |
|---|--------------------------|-------------------------|----------------------|
| EU TOP-10 IMPORTS FROM THE U.S.   |                          |                         |                      |
| HS CODE   | PRODUCT                  | VOLUME<br>(Metric Tons) | VALUE<br>(1,000 USD) |
| 0802 12 90  | Almonds, shelled         | 132 701                 | 359 779              |
| 0805 40 00  | Grapefruit (fresh)       | 114 565                 | 70 028               |
| 2009 11 11 thru<br>2009 19 98   | Orange juice             | 67 500                  | 47 895               |
| 0806 20   | Grapes (dried)           | 43 562                  | 55 297               |
| 2009 20 11 thru<br>2009 29 99   | Grapefruit juice         | 41 723                  | 32 870               |
| 0713 40 00  | Lentils                  | 35 880                  | 14 246               |
| 0802 31 00  | Walnuts, in shell        | 34 215                  | 62 830               |
| 0813 20 00  | Prunes                   | 28 933                  | 62 953               |
| 0713 33 90  | Kidney beans (dried)     | 24 404                  | 12 932               |
| 0808 10 90  | Apples (fresh)           | 23 297                  | 24 199               |
| EU TOP-10 EXPORTS TO THE U.S.   |                          |                         |                      |
| HS CODE   | PRODUCT                  | VOLUME<br>(Metric Tons) | VALUE<br>(1,000 USD) |
| 2002  | Tomatoes (processed)     | 106 118                 | 50 296               |
| 2005 70 10  | Olives                   | 98 233                  | 182 879              |
| 2009 79 19  | Apple juice              | 58 620                  | 53 226               |
| 0805 20 10  | Clementines (fresh)      | 44 859                  | 52 352               |
| 2005 90 50  | Artichokes               | 36 493                  | 55 406               |
| 0702  | Tomatoes (fresh)         | 35 519                  | 67 697               |
| 0709 60 10  | Peppers (fresh)          | 31 599                  | 77 705               |
| 0805 50 10  | Lemons (fresh)           | 21 524                  | 12 122               |
| 2003 10 30  | Mushrooms (processed)    | 21 076                  | 22 151               |
| 2008 30   | Citrus fruit (processed) | 19 695                  | 14 079               |

Total EU imports of fresh and processed fruits and vegetables from the U.S. amounted to 772,496 MT in 2002, a 7.5% decrease compared to 2001. Despite the decrease in volume, the value increased by 3.6% from 1.13 billion U.S. dollars in 2001 to 1.17 billion U.S. dollars in 2002. The U.S.' main competitors are mainly countries which benefit from preferential import duties under the EU's Generalized System of Preferences (GSP), ACP countries and countries that concluded trade agreements with the EU.

The top-10 list of fresh and processed fruits and vegetables imported from the U.S. remains practically unchanged. It consists of exactly the same products as in 2001 but in a slightly different order. Imports of only four products increased in volume compared to 2001: shelled almonds (+6%), fresh grapefruit (+6%), grapefruit juice (+13%) and lentils (+11%).

EU exports of fresh and processed fruits and vegetables to the U.S. amounted to 636,583 MT in 2002, up 1.2% compared to 2001 while the value increased by 8.6% from 803 million U.S. dollars to 860 million U.S. dollars.

Canned peaches disappeared from the top-10 list of products exported from the EU to the U.S. and fresh lemons entered. Olives moved to the second place in favor of processed tomatoes. Exports of clementines were almost halved compared to 2001 due to the medfly crisis in 2002.

## IMPORTS

| EU-15 IMPORTS FROM THE U.S., MAIN CATEGORIES<br>JANUARY – DECEMBER 2002 |                      |                |           |                   |                  |           |
|---|----------------------|----------------|-----------|-------------------|------------------|-----------|
| Category  | Volume (Metric Tons) |                |           | Value (1,000 USD) |                  |           |
|   | 2002                 | 2001           | % change  | 2002              | 2001             | % change  |
| Fresh vegetables  | 12 249               | 14 751         | -17       | 16 084            | 17 919           | -10       |
| Frozen vegetables   | 4 313                | 10 568         | -59       | 5 642             | 17 189           | -67       |
| Dried vegetables  | 115 523              | 158 095        | -27       | 104 433           | 115 985          | -10       |
| Processed vegetables  | 24425                | 22 542         | +8        | 37 687            | 34 011           | +11       |
| Fresh fruit   | 183 474              | 183 862        | 0         | 171 129           | 157 491          | +9        |
| Fresh nuts  | 203 763              | 192 236        | +6        | 563 178           | 504 249          | +12       |
| Dried fruit   | 73 518               | 79 128         | -7        | 123 223           | 131 829          | -7        |
| Frozen/preserved fruit  | 4 643                | 4 757          | -2        | 4 752             | 5 509            | -14       |
| Processed fruit & nuts  | 19 064               | 20 238         | -6        | 37 007            | 38 692           | -4        |
| Fruit juices  | 131 524              | 149 021        | -12       | 107 780           | 107 535          | 0         |
| <b>Total</b>  | <b>772 496</b>       | <b>835 198</b> | <b>-8</b> | <b>1 170 915</b>  | <b>1 130 409</b> | <b>+4</b> |

**Fresh vegetables:** major products exported from the U.S. to the EU within this category are chilled sweet corn (3,900 MT), onions (2,410 MT) and garlic (1,395 MT). The most significant drop in this category was noted for lettuce: 275 MT in 2002 compared to 2,079 MT in 2001 (-87%).

**Frozen vegetables:** EU imports of the two major products within this category dropped sharply in 2002. Imports of frozen potatoes went from 4,554 MT to 750 MT (-84%) and sweet corn went from 4,720 MT to 2,807 MT (-41%).

**Dried vegetables:** main products within this category are lentils (35,880 MT), kidney beans (24,404 MT) and onions (9,542 MT). The most significant drop in volume (-62%) was noted for kidney beans.

**Processed vegetables:** the major product within this category is sweet corn which saw its volume increase with 38%, from 10,291 MT in 2001 to 14,227 MT in 2002.

**Fresh fruit:** grapefruit (114,565 MT), apples (23,297 MT) and table grapes (14,270 MT) are the main products within this category. Imports of grapefruit increased by 4% while imports of fresh apples decreased by 25%.

**Fresh nuts:** major products within this category are almonds (132,701 MT), walnuts (40,460 MT) and pistachios (21,425 MT).

**Dried fruit:** main products within this category are dried grapes (43,562 MT) and prunes (28,933 MT). EU imports of prunes from the U.S. decreased by 10% while EU imports from Chile, with whom the EU concluded an Association Agreement, increased by 21%.

**Fruit juices:** major products within this category are orange juice (67,500 MT) and grapefruit juice (41,723 MT). Compared to 2001, EU imports of orange juice from the U.S. decreased by 25% in 2002.

## EXPORTS

| EU-15 EXPORTS TO THE U.S., MAIN CATEGORIES<br>JANUARY – DECEMBER 2002 |                      |                |           |                   |                |           |
|---|----------------------|----------------|-----------|-------------------|----------------|-----------|
| Category  | Volume (Metric Tons) |                |           | Value (1,000 USD) |                |           |
|   | 2002                 | 2001           | % change  | 2002              | 2001           | % change  |
| Fresh vegetables  | 80 271               | 79 039         | +2        | 169 574           | 152 032        | +12       |
| Frozen vegetables   | 13 853               | 10 241         | +35       | 13 382            | 9 681          | +39       |
| Dried vegetables  | 4 890                | 3 883          | +26       | 14 386            | 12 957         | +11       |
| Processed vegetables  | 338 750              | 308 105        | +10       | 414 661           | 365 039        | +15       |
| Fresh fruit   | 60 629               | 93 774         | -35       | 68 589            | 93 456         | -36       |
| Fresh nuts  | 3 857                | 4 059          | -5        | 12 534            | 11 958         | +6        |
| Dried fruit   | 1 024                | 859            | +19       | 20 153            | 16 017         | +14       |
| Frozen/preserved fruit  | 5 365                | 2 166          | +148      | 7 502             | 3 120          | +133      |
| Processed fruit & nuts  | 58 047               | 64 182         | -10       | 65 450            | 67 520         | -2        |
| Fruit juices  | 69 897               | 62 531         | +12       | 73 678            | 71 035         | +10       |
| <b>Total</b>  | <b>636 583</b>       | <b>628 839</b> | <b>+1</b> | <b>859 909</b>    | <b>802 815</b> | <b>+7</b> |

Source: Eurostat

Average exchange rate 2002: 1 Euro = 0.944905 USD

Average exchange rate 2001: 1 Euro = 0.895580 USD

**Visit our website:** our website [www.useu.be/agri/usda.html](http://www.useu.be/agri/usda.html) provides a broad range of useful information on EU import rules and food laws and allows easy access to USEU reports, trade information and other practical information. More information on the EU's horticultural sector can be found at [www.useu.be/agri/hortireps.html](http://www.useu.be/agri/hortireps.html). E-mail: AgUSEUBrussels@usda.gov

## Related reports from USEU Brussels:

| Report Number   | Title  | Date Released |
|---|--|---------------|
| E23064  | Fruit & Vegetables - Overview of EU subsidy programs | 5/2/2003      |
| E24021  | EU Fruit & Vegetables Regime – Simplified Rules      | 2/9/2004      |
| E22104  | Fruit & Vegetables - CY 2001 Statistics              | 11/12/2002    |
| These reports can be accessed through our website <a href="http://www.useu.be/agri">www.useu.be/agri</a> or through the FAS website <a href="http://www.fas.usda.gov/scripts/attacherep/default.asp">http://www.fas.usda.gov/scripts/attacherep/default.asp</a> . |  |               |